

PROTOCOL № 1

for the work of the commission appointed by Order No. 8/12.06.2023 of the manager of Enterprise Communications Group EOOD for consideration, evaluation and ranking of the received offers in the tender procedure „**Delivery and deployment of QKD equipment for the purposes of the "BG National QCI Plan" project, financed by the European Union and part of the "Digital Europe" program**

According to the above-mentioned tender procedure, opened by Order No. 7/12.06.2023. to the manager of Enterprise Communications Group Ltd. - Mr. Georgi Georgiev, the commission with members:

- Eng. Desislava Milanova - Chairman - Head of the "Projects" Department
- Eng. Konstantin Ivanov – member - Project manager
- Eng. Nikolay Chimev – member - Architect Engineer. ICT solutions

met and, in view of the offers received, came up with the following decision:

Today, 06/21/2023, from 2:00 p.m., at the address: Sofia 1766, "Okolovrasten Path" Str. No. 251G, Business Building MM, floor 1, Enterprise Communications Group EOOD office, in a meeting, the commission appointed by Order No. 8/12.06.2023 of the manager of the company Enterprise Communications Group EOOD for consideration, evaluation and ranking of the received offers in the procedure for concluding a contract for awarding a tender procedure with the subject: „Delivery and deployment of QKD equipment for the purposes of the "BG National QCI Plan" project, financed by the European Union and part of the "Digital Europe" program.

The Commission meets in its full composition as follows:

The Chairman announced that 2 (two) companies participated in the tender procedure published at www.enterprise-grp.com, "News" sector on 14.06.2023, described in the order of entry:

- Telsy S.p.A, represented by Pierangela Pizzolu, Italy
- ThinkQuantum srl, represented by Simone Cappelletto – Italy

The commission found that both proposals were received by email, according to the deadlines published in the tender procedure, namely:

The documents for participation in the auction must be sent by 24:00 on 20.06.2023 to email sales@enterprise-grp.com. The price proposals contained in the offers are sent separately, locked with a password.

The password to unlock the quote is sent the next day - 21.06.2023, until 10:00 a.m. again at sales@enterprise-grp.com.

The Contractor also allows submission of an offer by submitting it to the administration of Enterprise Communications Group EOOD. In the event that a participant prefers this method of delivery, all documents must be submitted in an opaque envelope, with the name of the procedure and the name of the participant no later than 5:00 p.m. on 20.12.2023

Note: Participants who have not sent the documents and/or passwords to the specified terms are removed from participation.

Based on the information regarding compliance with the time range for receiving bid proposals by e-mail, the committee allows consideration of both proposals and proceeds with consideration.

The Commission proceeded to open and publicize the price offer as follows:

Telsy S.p.A, represented by Pierangela Pizzolu, Italy

1 – Technical proposal

In an email dated 19.06.2023, 15:14h, with subject Tender Documentation - Technical Proposal, from pierangela.pitzolu@telsy.it, the commission found the following documents signed with an electronic signature:

- Appendix No2 - Technical proposal - signed
- Data sheet - QKME – Key Management Entity
- Data sheet - Quell-X_QKD
- INFOVI recommendation letter
- ISO 9001
- MALTA recommendation letter
- Technical Specifications - signed

Separately, in an email dated 19.06.2023, 15:17h with the subject Tender Documentation - Price Proposal, from pierangela.pitzolu@telsy.it, the commission found the following document (locked with a password):

- Appendix No3 - Price proposal-signed-protetto

In a third email, dated 6/21/2023 9:11 a.m., with the subject Price Proposal, from pierangela.pitzolu@telsy.it, the commission found the following data

- Password: *****

All time and data requirements have been met and there is no obstacle to considering the technical proposal.

Technical proposal – Descriptive part of the proposed equipment, including all required conditions:

- Four months delivery
- Training included in the offer
- Technical specification - according to the procedure (Appendix to the Technical Proposal)
- Data sheet - QKME – Key Management Entity - according to the procedure (Appendix to the Technical Proposal)
- Data sheet - Quell-X_QKD– according to the procedure (Appendix to the Technical Proposal)
- ISO 9001:2015 – according to the procedure (Appendix to the Technical Proposal)

- INFOVI recommendation letter – according to the procedure (Appendix to the Technical Proposal)
- MALTA recommendation letter – according to the procedure (Appendix to the Technical Proposal)

The Commission finds that all documents attached to the Technical Proposal meet the requirements of the documentation, are attached to the tender offer and meet the requirements. With the findings thus made, there are no obstacles to opening a price offer

2 – Price proposal

In an email dated 19.06.2023, 15:17h with the subject Tender Documentation - Price Proposal, from pierangela.pitzolu@telsy.it, the commission found the following document (locked with a password):

- Appendix No3 - Price proposal-signed-protetto

In a third email, dated 6/21/2023 9:11 a.m., with the subject Price Proposal, from pierangela.pitzolu@telsy.it, the commission found the following data:

- Password: *****

All time and data requirements are met, the technical offer meets the requirements and there is no obstacle to consider the price offer.

Price proposal - The password corresponds to the attached PDF document. A descriptive part includes all the required conditions:

- Signed with an electronic signature
- 4 (four) months for delivery
- Agreement to the terms of the contract
- Price from ***** Euro excluding VAT

This concludes the Commission's examination of Telsy S.p.A.'s documentation

ThinkQuantum srl, represented by Simone Cappelletto – Italy

1 – Technical proposal

In an email dated 20.6.2023 17:39h, with the subject Technical proposal by ThinkQuantum | Delivery and deployment of QKD equipment for the purposes of the "BG National QCI, from simone.capeleto@thinkquantum.com, the commission finds the following documents signed with an electronic signature:

- Appendix-No2-Technical-proposal_ThinkQuantum_signedSC

Separately in an email dated 19.06.2023, 15:17h with the subject Price proposal by ThinkQuantum | Delivery and deployment of QKD equipment for the purposes of the "BG National QCI, from simone.capeleto@thinkquantum.com the commission found the following document (locked with a password):

- Appendix-No3-Price-proposal-1_ThinkQuantum_signedSC

In a third email, dated 21.6.2023 7:24h, with subject RE: Price proposal by ThinkQuantum | Delivery and deployment of QKD equipment for the purposes of the "BG National QCI, from simone.capeleto@thinkquantum.com the commission found the following data:

- Password: *****

All time and data requirements have been met and there is no obstacle to considering the technical proposal.

Technical proposal – Descriptive part of the proposed equipment, including:

- 5 (five) months of delivery
- Training included in the offer
- Technical specification - according to the procedure (Appendix to the Technical Proposal)

The Commission finds that the proposal of ThinkQuantum srl lacks the required evidence of quality, published in the Documentation for the tender procedure (SECTION III - REQUIREMENTS TO PARTICIPANTS, 8.4.1 and 8.4.1)

- A minimum of 2 references for good performance under completed or current contracts from the last 3 years, as of the date of submission of the tender documentation.
- Quality management system in place ISO 9001:2015 or equivalent.

In the absence thus found, the Commission decided to terminate consideration of ThinkQuantum srl's proposal. The reason can be cited as the lack of documents that would prove the quality of execution for already completed transactions (References), as well as the existence of a Quality Standard. The participant has indicated links in his proposal that do not unambiguously lead to the documents defined in this way. Considering the lack of needed documentation, the commission decided to stop viewing the documents and didn't open the ThinkQuantum srl's price proposal.

From the point of view of the importance of the project **"Delivery and deployment of QKD equipment for the purposes of the "BG National QCI Plan" project, financed by the European Union and part of the "Digital Europe" program, as well as the need for quality implementation, the Commission recommends rejecting ThinkQuantum srl's proposal and offering a contract to the other bidder - - Telsy S.p.A**

Sofia
21.06.2023

Eng. Desislava Milanova.

Eng. Konstantin Ivanov..

Eng. Nikolay Chimev...

Deleted
under
GDPR